UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS

FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2011 P. O. Box 1994 Jeddah 21441 Kingdom of Saudi Arabia

JFRNST & YOUNG



Al Fozan & Al Sadhan P. O. Box 55078 Jeddah 21534 Kingdom of Saudi Arabia License No.46/11/323 issued 11/3/1992

#### REVIEW REPORT ON THE INTERIM CONDENSED FINANCIAL STATEMENTS TO THE SHAREHOLDERS OF BUPA ARABIA FOR COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY)

#### Scope of review

We have reviewed the accompanying interim statement of financial position of Bupa Arabia For Cooperative Insurance Company – A Saudi Joint Stock Company ("the Company") as at 30 September 2011, and the related interim statements of insurance operations and accumulated surplus, shareholders' operations and comprehensive income for the three-month and nine-month periods then ended, and the related interim statements of changes in shareholders' equity, insurance operations' cash flows and shareholders' cash flows for the nine-month period then ended. These interim condensed financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standards ("IAS 34") and submitted to us together with all the information and explanations which we required. We conducted our review in accordance with the Standard on Review of Interim Financial Information issued by the Saudi Organization for Certified Public Accountants (SOCPA). A review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with Generally Accepted Auditing Standards, the objective of which is the expression of an opinion on the financial statements taken as a whole. Accordingly, we do not express such an opinion.

#### Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with IAS 34.

#### **Emphasis of matter**

We draw attention to the fact that these interim condensed financial statements are prepared in accordance with IAS 34 and not in accordance with the Standard on Interim Financial Information issued by SOCPA.

**Ernst & Young** 

Ahmed I. Reda Certified Public Accountant Licence No. 356



KPMG Al Fozan & Al Sadhan

Ebrahim Oboud Baeshen Certified Public Accountant Licence No. 382

Jeddah, Kingdom of Saudi Arabia 19 Thul-Quada 1432 H 17 October 2011

C.R. 46 PNIG tified Public Al Fozan &

# **INTERIM STATEMENT OF FINANCIAL POSITION**

At 30 September 2011

		30 September 2011 SR'000	31 December 2010 SR'000
	Note	(Unaudited)	(Audited)
INSURANCE OPERATIONS' ASSETS			
Cash and cash equivalents	4	298,033	346,908
Murabaha deposits		185,054	_
Investments	5	261,078	257,178
Prepaid expenses and other assets		26,602	20,881
Premiums receivable, net	6	141,700	55,972
Premiums written not invoiced, net	6	493,804	433,868
Deferred policy acquisition costs		19,326	15,470
Total insurance operations' assets		1,425,597	1,130,277
SHAREHOLDERS' ASSETS			·
Cash and cash equivalents	4	13,631	13,631
Investments	5	297,013	299,462
Other receivables		244	-
Amount due from insurance operations		40,170	48,761
Goodwill	1	98,000	98,000
Furniture, fittings and equipment		43,675	38,703
Statutory deposit		40,000	40,000
Total shareholders' assets		532,733	538,557
TOTAL ASSETS		1,958,330	1,668,834

Chairman

Office

Director and Chief Executive Officer

## INTERIM STATEMENT OF FINANCIAL POSITION (continued) At 30 September 2011

N	lote	30 September 2011 SR'000 (Unaudited)	31 December 2010 SR'000 (Audited)
INSURANCE OPERATIONS' LIABILITIES AND SURPLUS			
Insurance operations' liabilities:			
Unearned premiums		918,338	659,819
Outstanding claims	7	392,317	352,379
Reinsurance balance payable		499	1,269
		1,311,154	1,013,467
Accrued expenses and other liabilities		54,183	50,508
Obligation under Long-Term Incentive Plan (LTIP)		4,008	3,477
		1,369,345	1,067,452
Amount due to shareholders' operations		40,170	48,761
Policyholders' share of surplus from insurance operations		16,082	14,064
Total insurance operations' liabilities and surplus		1,425,597	1,130,277
SHAREHOLDERS' LIABILITIES AND EQUITY			······································
Shareholders' liabilities			
Accrued expenses and other liabilities		19,480	13,855
Accrued Zakat and income tax	9	12,359	7,905
Amount due to a related party in respect of goodwill 18	&3(b)	-	20,990
Amount due to related parties		2,708	2,818
Total shareholders' liabilities		34,547	45,568
Shareholders' equity			
Share capital		400,000	400,000
Shares held under Employees' Share Scheme		(2,910)	(2,709)
Statutory reserve		23,694	23,694
Retained earnings		77,402	72,004
Total shareholders' equity		498,186	492,989
Total shareholders' liabilities and equity		532,733	538,557
TOTAL LIABILITIES, INSURANCE OPERATIONS' SURPLUS AND SHAREHOLDERS' EQUITY		1,958,330	1,668,834

Chairman

Chief Financia Office

Director and Chief Executive Officer

The accompanying notes 1 to 12 form an integral part of these interim condensed financial statements.

# INTERIM STATEMENT OF INSURANCE OPERATIONS AND ACCUMULATED SURPLUS (UNAUDITED)

For the three-month and nine-month periods ended 30 September 2011

		Three-month period ended 30 September		Nine-month pe 30 Septe	
	Note	2011 SR'000	2010 SR'000	2011 SR'000	2010 SR'000
<b>REVENUE</b> Gross written premiums Premiums ceded		413,916 (702)	388,184 (811)	1,686,389 (1,999)	1,440,542 (2,324)
Net written premiums		413,214	387,373	1,684,390	1,438,218
Net movement in net unearned premium		87,377	27,844	(258,519)	(267,028)
Net earned premiums		500,591	415,217	1,425,871	1,171,190
CLAIMS Claims incurred	7	356,657	293,222	1,127,180	951,542
NET UNDERWRITING RESULT		143,934	121,995	298,691	219,648
INVESTMENT AND COMMISSION (LOSS)/INCOME		(1,581)	342	(96)	758
OTHER INCOME		100	103	506	359
EXPENSES Selling and marketing General and administration		(35,465) (35,394)	(32,480) (25,017)	(171,915) (107,009)	(95,655) (72,961)
SURPLUS FROM INSURANCE OPERATIONS		71,594	64,943	20,177	52,149
Shareholders' share of surplus from insurance Operations		(69,576)	(59,728)	(18,159)	(46,934)
Policyholders' share of surplus from insurance operations		2,018	5,215	2,018	5,215
Policyholders' share of surplus from insurance operations at the beginning of the period		14,064	5,952	14,064	5,952
Policyholders' share of surplus from insurance operations at the end of the period		16,082	11,167	16,082	11,167

Chairman

Pinancia Offic Chief

Director and Chief Executive Officer

The accompanying notes 1 to 12 form an integral part of these interim condensed financial statements.

## INTERIM STATEMENT OF SHAREHOLDERS' OPERATIONS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2011

	Three-month period ended 30 September		nded Nine-month period 30 Septembe	
	2011 SR'000	2010 SR'000	2011 SR'000	2010 SR'000
<b>REVENUE</b> Shareholders' share of surplus from insurance operations	69,576	59,728	18,159	46,934
EXPENSES General and administration	(728)	(1,030)	(1,955)	(3,558)
	68,848	58,698	16,204	43,376
Investment (loss)/income	(2,498)	305	(2,311)	1,058
NET INCOME FOR THE PERIOD	66,350	59,003	13,893	44,434
Weighted average number of ordinary shares outstanding (in thousands)	39,853	40,000	39,869	40,000
Basic and diluted income per share (în Saudi Arabian Riyals)	1.66	1.48	0.35	1.11

Chairman

Director and Chief Executive Officer

## **INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)** For the three-month and nine-month periods ended 30 September 2011

	Three-month period ended 30 September		Nine-month period end 30 September	
	2011 SR'000	2010 SR'000	2011 SR'000	2010 SR'000
NET INCOME FOR THE PERIOD	66,350	59,003	13,893	44,434
Other comprehensive income	-		-	<u> </u>
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	66,350	59,003	13,893	44,434

Chairman

Director and Chief Executive Officer

The accompanying notes 1 to 12 form an integral part of these interim condensed financial statements.

# INTERIM STATEMENT OF INSURANCE OPERATIONS' CASH FLOWS (UNAUDITED)

For the nine-month period ended 30 September 2011

2011 Notes2010 SR'0002010 SR'000OPERATING ACTIVITIES Policyholders' share of surplus for the nine-month period2,0185,215Adjustment for: Depreciation8,0248,695Net movement in uncarned premiums258,519267,028Premiums written not invoiced, net(59,936)(220,805)Deferred policy acquisition costs52,100(359)Unrealised loss on investments52,100(359)Deferred policy acquisition costs52,100(359)Deferred policy acquisition costs52,100(359)Deferred policy acquisition costs52,100(359)Deferred policy acquisition costs(5,721)3,203Outstanding claims39,93821,209Due to shareholders' operations(16,615)(19,301)Reinstrance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under L'ITP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES Purchase of investments5(6,000)(253,965)Murabaha deposits(185,054)Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD4298,033220,168			Nine-month pert 30 Septem	
Policyholders' share of surplus for the nine-month period2,0185,215Adjustment for: Depreciation8,0248,695Net movement in unearned premiums258,519267,028Premiums written not invoiced, net(59,936)(220,805)Deferred policy acquisition costs(3,8856)(241)Unrealised loss on investments52,100(359)Zo6,86959,533206,86959,533Changes in assets and liabilities: Premiums receivables, net(85,728)(37,614)Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES Purchase of investments5(6,000)(253,965)Murabaha deposits(185,054)Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162		Notes		
Adjustment for: Depreciation8,0248,695Net movement in unearned premiums258,519267,028Premiums written not invoiced, net(59,936)(220,805)Deferred policy acquisition costs(3,856)(241)Unrealised loss on investments52,100(359)Zo6,86959,533206,86959,533Changes in assets and liabilities: Premiums receivables, net(85,728)(37,614)Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(7700)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES Purchase of investing activities5(6,000)(253,965)Murabaha deposits(191,054)(253,965)-Net cash used in investing activities(191,054)(253,965)-DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162			2 019	5 0 1 5
Depreciation8,0248,695Net movement in uncarned premiums228,519267,028Premiums written not invoiced, net(59,936)(220,805)Deferred policy acquisition costs(3,856)(241)Unrealised loss on investments52,100(359)206,86959,533Changes in assets and liabilities:Premiums receivables, net(85,728)(37,614)Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES(185,054)-Purchase of investments5(6,000)(253,965)Murabaha deposits(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Policyholders' share of surplus for the nine-month period		2,018	5,215
Net movement in unearned premiums258,519267,028Premiums written not invoiced, net(59,936)(220,805)Deferred policy acquisition costs(3,856)(241)Unrealised loss on investments52,100(359)Z06,86959,533206,86959,533Changes in assets and liabilities: Premiums receivables, net(85,728)(37,614)Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES Purchase of investments5(6,000)(253,965)Murabaha deposits(191,054)(253,965)Murabaha deposits(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Adjustment for:			
Premiums written not invoiced, net(59,936)(220,805)Deferred policy acquisition costs(3,856)(241)Unrealised loss on investments52,100(359)206,86959,533206,86959,533Changes in assets and liabilities: Premiums receivables, net(85,728)(37,614)Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES Purchase of investments5(6,000)(253,965)Murabaha deposits(191,054)(253,965)Murabaha deposits(191,054)(223,994)CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Depreciation		8,024	8,695
Premiums written not invoiced, net(59,936)(220,805)Deferred policy acquisition costs(3,856)(241)Unrealised loss on investments52,100(359)206,86959,533206,86959,533Changes in assets and liabilities: Premiums receivables, net(85,728)(37,614)Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES Purchase of investments5(6,000)(253,965)Murabaha deposits(191,054)(253,965)Murabaha deposits(191,054)(223,994)CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Net movement in unearned premiums		258,519	267,028
Deferred policy acquisition costs(3,856)(241)Unrealised loss on investments52,100(359)206,86959,533Changes in assets and liabilities: Premiums receivables, net(85,728)(37,614)Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES Purchase of investments5(6,000)(253,965)Murabaha deposits(191,054)(253,965)Murabaha deposits(191,054)(223,994)CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Premiums written not invoiced, net			(220,805)
Zohanges in assets and liabilities: Premiums receivables, netZoh,86959,533Changes in assets and ther assets(5,728)(37,614)Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES(185,054)-Purchase of investments(191,054)(253,965)Murabaha deposits(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Deferred policy acquisition costs		(3,856)	
Changes in assets and liabilities: Premiums receivables, net(85,728) (37,614) (5,721)(37,614) 3,203 39,938Prepaid expenses and other assets(5,721)3,203 39,93821,299 21,299Due to shareholders' operations(16,615)(19,301) Reinsurance balance payable(1770)824 824 Accrued expenses and other liabilitiesAccrued expenses and other liabilities3,6752,027 531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES Purchase of investments5(6,000) (253,965)(253,965)Murabaha deposits(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Unrealised loss on investments	5	• • •	
Premiums receivables, net(85,728)(37,614)Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES142,17929,971Purchase of investments5(6,000)(253,965)Murabaha deposits(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162			206,869	59,533
Prepaid expenses and other assets(5,721)3,203Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES142,17929,971Purchase of investments5(6,000)(253,965)Murabaha deposits(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Changes in assets and liabilities:			
Outstanding claims39,93821,299Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES142,17929,971Purchase of investments5(6,000)(253,965)Murabaha deposits(185,054)-Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Premiums receivables, net		(85,728)	(37,614)
Due to shareholders' operations(16,615)(19,301)Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES142,17929,971Purchase of investments5(6,000)(253,965)Murabaha deposits(185,054)-Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Prepaid expenses and other assets		(5,721)	3,203
Reinsurance balance payable(770)824Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES29,97129,971Purchase of investments5(6,000)(253,965)Murabaha deposits(185,054)-Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Outstanding claims		39,938	21,299
Accrued expenses and other liabilities3,6752,027Obligation under LTIP531-Net cash from operating activities142,17929,971INVESTING ACTIVITIES142,17929,971Purchase of investments5(6,000)(253,965)Murabaha deposits(185,054)-Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Due to shareholders' operations		(16,615)	(19,301)
Obligation under LTIP531Net cash from operating activities142,179INVESTING ACTIVITIESPurchase of investments5Murabaha deposits(6,000)Murabaha deposits(185,054)Net cash used in investing activities(191,054)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Reinsurance balance payable		(770)	824
Net cash from operating activities142,17929,971INVESTING ACTIVITIESPurchase of investments5(6,000)(253,965)Murabaha deposits(185,054)Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Accrued expenses and other liabilities		3,675	2,027
INVESTING ACTIVITIES Purchase of investments5(6,000) (185,054)(253,965) -Murabaha deposits(191,054)(253,965)Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Obligation under LTIP		531	
Purchase of investments5(6,000)(253,965)Murabaha deposits(185,054)-Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Net cash from operating activities		142,179	29,971
Murabaha deposits(185,054)Net cash used in investing activities(191,054)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	INVESTING ACTIVITIES			
Murabaha deposits(185,054)-Net cash used in investing activities(191,054)(253,965)DECREASE IN CASH AND CASH EQUIVALENTS(48,875)(223,994)CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD346,908444,162	Purchase of investments	5	(6,000)	(253,965)
DECREASE IN CASH AND CASH EQUIVALENTS       (48,875)       (223,994)         CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD       346,908       444,162	Murabaha deposits		(185,054)	-
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 346,908 444,162	Net cash used in investing activities		(191,054)	(253,965)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD 346,908 444,162				
	DECREASE IN CASH AND CASH EQUIVALENTS		(48,875)	(223,994)
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD4298,033220,168	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		346,908	444,162
	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	4	298,033	220,168

Chairman

Financial Office

Director and Chief Executive Officer

The accompanying notes 1 to 12 form an integral part of three interim condensed financial statements.

# INTERIM STATEMENT OF SHAREHOLDERS' CASH FLOWS (UNAUDITED)

For the nine-month period ended 30 September 2011

	N	Nine-month period ended 30 September		
	Notes	2011 SR'000	2010 SR'000	
OPERATING ACTIVITIES				
Net comprehensive income for the nine-month period		13,893	44,434	
Adjustment for:				
Unrealised loss/(gain) on investments	5	2,449	(418)	
		16,342	44,016	
Changes in assets and liabilities:				
Accrued income		-	613	
Accrued expenses and other liabilities		5,625	2,995	
Amount due to related parties		(110)	-	
Due from insurance operations		16,615	19,301	
Other receivables		(244)	-	
		38,228	66,925	
Zakat and income tax paid	9	(4,041)	(11,283)	
Net cash from operating activities		34,187	55,642	
INVESTING ACTIVITIES				
Purchase of furniture, fittings and equipment		(12,996)	(26,755)	
Purchase of shares held under LTIP		(1,401)	-	
Disposal of shares held under LTIP		1,200	-	
Purchase of investments	5	-	(296,035)	
Amount paid to related party in respect of goodwill	3(b)	(20,990)	(28,010)	
Net cash used in investing activities		(34,187)	(350,800)	
DECREASE IN CASH AND CASH EQUIVALENTS		-	(295,158)	
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		13,631	308,789	
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	4	13,631	13,631	

Chairman

Director and Chief Executive Officer

The accompanying notes 1 to 12 form an integral part of three interim condensed financial statements.

## INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED) For the nine-month period ended 30 September 2011

	Note	Share capital SR'000	Shares held under Employees Share Scheme SR '000	Statutory reserve SR'000	Retained earnings SR'000	Total SR'000
Balance at 1 January 2011		400,000	(2,709)	23,694	72,004	492,989
Total comprehensive income for the nine-month period		-	-	-	13,893	13,893
Zakat and tax for the nine-month period	9	-	-	-	(8,495)	(8,495)
Partial disposal of shares held under LTIP		-	1,200	-	-	1,200
Purchase of additional shares held under LTIP		-	(1,401)	-	-	(1,401)
Balance at 30 September 2011		400,000	(2,910)	23,694	77,402	498,186
Balance at 30 September 2011	Note	400,000 Share capital SR'000	(2,910) Shares held under Employees Share Scheme SR '000	23,694 Statutory reserve SR'000	77,402 Retained earnings SR'000	498,186
Balance at 1 January 2010	Note	Share capital	Shares held under Employees Share Scheme	Statutory reserve	Retained earnings	Total
	Note	Share capital SR'000	Shares held under Employees Share Scheme	Statutory reserve SR'000	Retained earnings SR'000	Total SR'000
Balance at 1 January 2010 Total comprehensive income for	Note 9	Share capital SR'000	Shares held under Employees Share Scheme	Statutory reserve SR'000	Retained earnings SR'000 27,819	Total SR'000 437,353

Chairman

icial Office Chief ma

Director and Chief Executive Officer

The accompanying notes 1 to 12 form an integral part of these interim condensed financial statements.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS At 30 September 2011

#### 1 ORGANIZATION AND PRINCIPAL ACTIVITIES

Bupa Arabia For Cooperative Insurance Company (the "Company") is a Saudi Joint Stock Company incorporated in the Kingdom of Saudi Arabia as per the Ministry of Commerce and Industry's Resolution number 138/K dated 24 Rabi Thani 1429 H (corresponding to 1 May 2008). The Registered Office address of the Company is situated at:

Al-Rawdah Street, Al-Khalediyah District, P.O. Box 23807, Jeddah 21436, Kingdom of Saudi Arabia.

The Company is licensed to conduct insurance business in the Kingdom of Saudi Arabia under cooperative principles in accordance with Royal Decree No. M/74 dated 29 Shabaan 1428 H (corresponding to 11 September 2007) pursuant to the Council of Ministers' Resolution No 279 dated 28 Shabaan 1428 H (corresponding to 10 September 2007). The company is 73.75% owned by Saudi founding shareholders and the general public and 26.25% owned by non-Saudi founding shareholders. The Company was listed on the Saudi Stock Exchange (Tadawul) on 17 May 2008.

The objective of the Company is to transact cooperative insurance operations and related activities in the Kingdom of Saudi Arabia in accordance with its articles of association, and applicable regulations in the Kingdom of Saudi Arabia. The Company underwrites medical insurance only.

On 31 December 2008, the Company entered into an agreement with Bupa Middle East Limited E.C. (the "Seller") pursuant to which it acquired the Seller's insurance operations in the Kingdom of Saudi Arabia, effective from 1 January 2009, at a goodwill amount of SR 98 million, as approved by the Saudi Arabian Monetary Agency (SAMA), along with related insurance assets and liabilities of an equivalent amount (see note 3). 50% of the amount in respect of the goodwill was paid to the seller during 2009. In accordance with the instructions of SAMA, the remaining 50% was to be paid subsequent to 2009, out of the Company's profits for those years, after obtaining SAMA's approval. The Company paid the balance amount in two instalments of SR 28.01 million and SR 20.99 million in 2010 and 2011 respectively, after obtaining approval from SAMA.

As required by Saudi Arabian insurance regulations, the Company maintains separate books of account for Insurance Operations and Shareholders' Operations. The physical custody of all assets related to the Insurance Operations and Shareholders' Operations are held by the Company. Revenues and expenses clearly attributable to either activity are recorded in the respective books of account. The basis of allocation of expenses from joint operations is determined by the management and Board of Directors.

As per the by-laws of the Company, the surplus arising from the Insurance Operations is distributed as follows:

Transfer to Shareholders' operations	90%
Transfer to Policyholders' payable	10%
	<u> </u>
	100%

In accordance with Article 70 of the SAMA Implementing Regulations, the Company distributes its annual net policyholders' surplus directly to policyholders at a time, and according to criteria, as set by its Board of Directors and provided the customer contract is active and paid up to date at the time of settlement of the cooperative distribution amount.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2a Basis of preparation

The interim condensed financial statements have been prepared in accordance with International Accounting Standard 34 – Interim Financial Reporting.

The accounting policies adopted by the Company for the preparation of these interim condensed financial statements are in accordance with International Financial Reporting Standards (IFRS) and are consistent with those used for the preparation of annual financial statements. The adoption of new and amended IFRS and International Financial Reporting Interpretations Committee Interpretations (IFRIC) by the Company as mentioned in note 2(b) did not have any impact on these interim condensed financial statements.

These interim condensed financial statements for the period ended 30 September 2011 (the "period") should be read in conjunction with the Company's audited financial statements for the year ended 31 December 2010.

The preparation of interim condensed financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, if any, at the date of the interim condensed financial statements and the reported amounts of revenues and expenses during the interim reported period. Although these estimates and judgements are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates. In the opinion of the management, the interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim periods presented.

The interim condensed financial statements do not contain all information and disclosures required for a complete set of financial statements prepared in accordance with International Financial Reporting Standards.

The interim condensed financial statements are presented in Saudi Arabian Riyals, being the functional currency of the Company, and have been rounded off to the nearest thousand, unless otherwise specified. The Company's interim results may not be indicative of its annual results.

The Company presents its interim statements of financial position broadly in order of liquidity. All financial assets and liabilities are expected to be recovered and settled respectively within twelve months after the interim reporting date.

#### 2b New IFRS, IFRIC and amendments thereof, adopted by the Company

International Accounting Standards Board (IASB) has issued the following new and amended IFRS and IFRIC that are effective for the periods starting on or after the dates mentioned below:

Standard/ Interpretation	Description	Effective date
IAS 24	Related party Transactions (Revised)	1 January 2011
IFRS 1	Amendments to IFRS 1 – Limited Exemption from Comparative IFRS 7 Disclosures for First-time Adopters	1 July 2010
IAS 32	Amendments to IAS 32 Classification of Rights Issues	1 February 2010
IFRIC 14	Amendments to IFRIC 14 Prepayments of a Minimum Funding Requirement	1 January 2011
IFRIC 19	Extinguishing Financial Liabilities with Equity Instrument	1 July 2010
IFRS 7	Amendment to IFRS 7 Financial Instruments: Disclosure	1 July 2011

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2c Standards issued but not yet effective

IASB has issued the following the new and amended IFRS and IFRIC that are not yet effective:

Standard/ Interpretation	Description	Effective date
IFRS 9	· Financial Instruments	1 January 2013
IFRS 10	Consolidated financial statements	1 January 2013
IFRS 11	Joint arrangements	1 January 2013
IFRS 12	Disclosures of interests in other entities	1 January 2013
IFRS 13	Fair value measurement	1 January 2013
IAS 1	Amendments to IAS 1 Presentation of financial statements	1 July 2012
IAS 12	Amendments to Income taxes – Deferred taxes: Recovery of underlying assets	1 January 2012
IAS 19	Amendments to IAS 19 Employee benefits	1 January 2013

Adoption of the relevant standards and interpretations applicable to the Company would result in some additional disclosures and changes in certain classifications in the financial statements. However, the Company does not expect any significant impact on its financial position or performance from such adoption.

#### 2d Change in accounting estimate

During the nine-month period, the Company changed its method of provision for doubtful debts prospectively from 1 January 2011 (see note 6).

#### **3 TRANSFER OF PORTFOLIO**

a) As stated in note 1, the value of assets and liabilities acquired from the Seller, as at 1 January 2009, as per the valuation approved by SAMA, were as follows:

	SR'000
ASSETS	
Furniture, fittings and equipment	17,912
Deferred policy acquisition costs	13,702
Premiums written not invoiced, net	247,163
Premiums receivables, net	64,400
Amounts due from a related party	1,474
Other assets	5,661
Cash and cash equivalents	251,400
Total assets transferred	601,712
LIABILITIES	
Unearned premiums	380,620
Outstanding claims	190,894
Other liabilities and provision	30,198
Total liabilities transferred	601,712
NET ASSETS TRANSFERRED	· · · · · ·

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 3 TRANSFER OF PORTFOLIO (continued)

#### b) Amount payable to the Seller (related party) in respect of goodwill:

Nine-month period ended 30 September 2011 (Unaudited) SR'000	31 December 2010 (Audited) SR'000
Balance at the beginning of the period/year20,990Paid during the period/year(20,990)	49,000 (28,010)
Balance at the end of the period/year -	20,990

#### 4 CASH AND CASH EQUIVALENTS

#### a) Cash and cash equivalents comprised the following:

	30 September	31 December
	2011	2010
	(Unaudited)	(Audited)
	SR'000	SR'000
Insurance Operations		
Cash in bank	58,033	121,763
Murabaha deposits maturing within 90 days	240,000	225,145
	298,033	346,908
Shareholders' Operations		
Cash in bank	13,631	13,631

- b) At 30 September 2011, there were no bank balances held in the name of any related parties on behalf of the Company (31 December 2010: SR 8.6 million were held by the Company in the name of a related party).
- c) The murabaha deposits are held with commercial banks. These murabaha deposits are denominated in Saudi Arabian Riyals and have an original maturity not exceeding three months.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 5 INVESTMENTS

The carrying amount of the investments, classified as fair value through statement of income (FVIS), at 30 September 2011 was as follows:

Units in open ended mutual fund	30 September 2011 (Unaudited) SR'000	31 December 2010 (Audited) SR'000
Insurance operations Shareholders' operations	261,078 297,013	257,178 299,462
	<u> </u>	556,640

The above investments represent units of an open ended mutual fund, denominated in Saudi Arabian Riyals.

The movement in the investments during the nine-month period ended 30 September 2011 and year ended 31 December 2010 is as follows:

Insurance operations	30 September 2011 (Unaudited) SR'000	31 December 2010 (Audited) SR'000
Balance at the beginning of the period/year	257,178	-
Purchased during the period/year	6,000	253,965
Unrealised (loss)/gain during the period/year	(2,100)	3,213
Balance at the end of the period/year	261,078	257,178
	30 September 2011	31 December 2010
Shareholders' operations	(Unaudited) SR'000	(Audited) SR'000
Balance at the beginning of the period/year Purchased during the period/year Unrealised (loss)/gain during the period/year	299,462 (2,449)	296,035 3,427
Balance at the end of the period/year	297,013	299,462

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 6 CHANGE IN ACCOUNTING ESTIMATE

In order to comply with the 'Implementing Regulations' and the requirements of Saudi Arabian Monetary Agency, the Company changed its method of provisioning for doubtful debts from premium invoiced basis (i.e. based on aging from the due date of the premium receivable) to premium written basis (i.e. based on aging from the inception date of the policy). This change in estimation basis has been applied prospectively from 1 January 2011. As a result of change in the estimation basis and increase in the level of operations, the provision for doubtful debts for the period from 1 January 2011 to 30 September 2011 has increased by SR 57,891 thousand.

#### 7 CLAIMS INCURRED

	Three-month period ended 30 September		Nine-month period ended 30 September	
	2011 (Unaudited) SR'000	2010 (Unaudited) SR'000	2011 (Unaudited) SR'000	2010 (Unaudited) SR'000
Insurance Operations Gross claims paid Claims recovered	355,137	302,423	1,087,732 (490)	930,243
Outstanding claims at the end of the period	392,317	296,558	392,317	296,558
Outstanding claims at the beginning of the period	747,454 (390,797)	598,981 (305,759)	1,479,559 (352,379)	1,226,801 (275,259)
	356,657	293,222	1,127,180	951,542

As at 30 September 2011, all the outstanding claims which are covered by XOL reinsurance, are lower than the XOL limit and therefore no reinsurance recovery has been booked in these interim financial statements.

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 8 TRANSACTIONS WITH RELATED PARTIES

The following are the details of major related party transaction during the nine-month period ended 30 September 2011 and the related balance at the period end:

		Amount of t	ransaction
Related party	Nature of transaction	Nine-month	Nine-month
		period ended 30	period ended 30
		September 2011	September 2010
		(Unaudited)	(Unaudited)
Shareholders' Operations		SR'000	SR'000
Bupa Middle East Limited E.C. (Affiliate)	Payment in respect of Goodwill (note 3)	20,990	
(111111110)	(1010 5)	20,000	
ASAS Health Care Company Limited (ASAS – Affiliate)	Payments made on behalf of the Company and recharged to the		
	Company	-	(513)
Insurance Operations			
Related parties	Premiums written	24,772	17,352
	Claims paid	9,101	6,672
	Medical cost payments to a		
	provider (see note (a) below)	59,256	45,104
	Trade mark fee	1,428	2,424
Key management personnel	Short-term benefits	6,336	7,092
	Long-term benefits	1,959	237

(a) The related party is a hospital provider where any of Bupa Arabia's entitled customers, and their qualified members, can use the facilities of the related party. The Company makes payments for all medical costs of all its contracts, to this provider related party, in accordance with the contractual terms of agreement with the provider related party, and which contract is on an arm's length basis.

Amount due to related parties is disclosed in the interim statement of financial position. Net premiums receivable include premiums receivable from related parties amounting to SR 4,288 thousands (31 December 2010: SR 2,559 thousands).

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 9 ZAKAT AND INCOME TAX

The Zakat and income tax payable by the Company has been calculated based on the best estimate of the management.

Movement in the zakat and income tax payable accrued during the nine-month period ended 30 September 2011 and for the year ended 31 December 2010 are as follows:

			Total	Total
	Zakat	Income tax	30 September	31 December
	payable	payable	- 2011	2010
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	SR'000	SR'000	SR'000	SR'000
At the beginning of the period/year	7,317	588	7,905	10,318
Provided during the period/year	5,677	2,818	8,495	12,453
Payments during the period/year	(1,446)	(2,595)	(4,041)	(14,866)
Balance at end of the period/year	11,548	811	12,359	7,905
				·

#### Status of assessments

As required by Saudi Arabian fiscal regulations, Zakat and income tax returns have been filed with the Department of Zakat and Income Tax ("DZIT") for the period from 1 May 2008 to 31 December 2008 and for the years ended 31 December 2009 and 2010. However, Zakat and income tax assessments for the period from 1 May 2008 to 31 December 2008 and years ended 31 December 2009 and 2010 have not yet been raised by the DZIT.

#### 10 SEASONALITY AND SEGMENT INFORMATION

#### a) SEASONALITY

Due to seasonality of the operations, higher revenues and operating profits are expected in the second half of the year when compared to the first half of the year.

#### b) SEGMENT INFORMATION

The Company only issues short-term insurance contracts for providing health care services ('medical insurance'). All the insurance operations of the Company are carried out in the Kingdom of Saudi Arabia. For management purposes, the operations are monitored in two customer categories, based on the number of members covered. Major customers represent large corporates, and all others are considered as non-major.

Segment results do not include other income, selling and marketing expenses and general and administration expenses.

Segment assets do not include cash and cash equivalents and prepayments and other assets.

Segment liabilities do not include accruals and other liabilities, amount due to shareholders' operations and policyholders' share of surplus from insurance operations.

Consistent with the Company's internal reporting process, operating segments have been approved by the management in respect of the Company's activities, assets and liabilities as stated below:

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 10 SEASONALITY AND SEGMENT INFORMATION (continued)

#### b) SEGMENT INFORMATION (continued)

	For the three-month period ended 30 September 2011		
	Major SR'000	Non-major SR'000	Total SR'000
Gross written premiums Premium ceded	248,720 (397)	165,196 (305)	413,916 (702)
Net written premiums Movement in net unearned premiums	248,323 5,607	164,891 81,770	413,214 87,377
Net earned premiums	253,930	246,661	500,591
Net claims incurred Unallocated loss Unallocated expenses	(192,108)	(164,549)	(356,657) (1,481) (70,859)
Surplus from insurance operations			71,594

	For the three-month period ended 30 September 2010		
	Major SR'000	Non-major SR'000	Total SR'000
Gross written premiums Premium ceded	227,324 (454)	160,860 (357)	388,184 (811)
Net written premiums Movement in net unearned premiums	226,870 (1,765)	160,503 29,609	387,373 27,844
Net earned premiums	225,105	190,112	415,217
Net claims incurred Unallocated income Unallocated expenses	(170,188)	(123,034)	(293,222) 445 (57,497)
Surplus from insurance operations			64,943

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 10 SEASONALITY AND SEGMENT INFORMATION (continued)

#### b) SEGMENT INFORMATION (continued)

	For the nine-month period ended 30 September 2011		
	Major <i>SR'000</i>	Non-major SR'000	Total SR'000
Gross written premiums Premium ceded	863,213 (1,023)	823,176 (976)	1,686,389 (1,999)
Net written premiums Movement in net unearned premiums	862,190 (125,257)	822,200 (133,262)	1,684,390 (258,519)
Net earned premiums	736,933	688,938	1,425,871
Net claims incurred Unallocated income Unallocated expenses	(620,004)	(507,176)	(1,127,180) 410 (278,924)
Surplus from insurance operations			20,177

	For the nine-month period ended 30 September 2010		
	Major SR'000	Non-major SR`000	Total SR'000
Gross written premiums Premium ceded	755,000 (1,218)	685,542 (1,106)	1,440,542 (2,324)
Net written premiums Movement in net unearned premiums	753,782 (130,899)	684,436 (136,129)	1,438,218 (267,028)
Net earned premiums	622,883	548,307	1,171,190
Net claims incurred Unallocated income Unallocated expenses	(534,980)	(416,562)	(951,542) 1,117 (168,616)
Surplus from insurance operations			52,149

## NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2011

#### 10 SEASONALITY AND SEGMENT INFORMATION (continued)

#### b) SEGMENT INFORMATION (continued)

	As at 30 September 2011		
	Major	Non-major	Total
	SR'000	SR'000	SR'000
Insurance operations' assets			
Premiums receivable, net	63,029	78,671	141,700
Premiums written not invoiced, net	278,369	215,435	493,804
Deferred policy acquisition costs	10,630	8,696	19,326
Unallocated assets			770,767
Total			1,425,597
Insurance operations' liabilities and surplus			
Unearned premiums	447,141	471,197	918,338
Outstanding claims	215,793	176,524	392,317
Unallocated liabilities and surplus			114,942
Total			1,425,597

As at 31 December 2010		
Major	Non-major	Total
SR'000	SR'000	SR'000
38,687	17,285	55,972
218,550	215,318	433,868
7,008	8,462	15,470
-	-	624,967
		1,130,277
298,884	360,935	659,819
202,680	149,699	352,379
-	-	118,079
		1,130,277
	Major <i>SR'000</i> 38,687 218,550 7,008 -	Major         Non-major           SR'000         SR'000           38,687         17,285           218,550         215,318           7,008         8,462           -         -           298,884         360,935

#### 11 COMPARATIVE FIGURES

Certain of the prior period amounts have been reclassified to conform with presentation in the current period.

#### 12 BOARD OF DIRECTORS' APPROVAL

These financial statements have been approved by the Board of Directors on 17 October 2011.