UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS

FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2012

UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED 30 SEPTEMBER 2012

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Al Fozan & Al Sadhan

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REVIEW REPORT ON THE INTERIM CONDENSED FINANCIAL STATEMENTS

THE SHAREHOLDERS BUPA ARABIA FOR COOPERATIVE INSURANCE COMPANY (A SAUDI JOINT STOCK COMPANY) KINGDOM OF SAUDI ARABIA

Scope of review

We have reviewed the accompanying interim statement of financial position of Bupa Arabia For Cooperative Insurance Company – a Saudi Joint Stock Company (the "Company") as at 30 September 2012, and the related interim statements of insurance operations and accumulated surplus, shareholders' operations and comprehensive income for the three-month and nine-month periods then ended, and the related interim statements of changes in shareholders' equity, insurance operations' cash flows and shareholders' cash flows for the nine-month period then ended. These interim condensed financial statements are the responsibility of the Company's management and have been prepared by them in accordance with International Accounting Standards ("IAS 34") and submitted to us together with all the information and explanations which we required. We conducted our review in accordance with the Standard on Review of Interim Financial Information issued by the Saudi Organization for Certified Public Accountants ("SOCPA"). A review consists principally of applying analytical procedures to financial data and information and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with Generally Accepted Auditing Standards in the Kingdom of Saudi Arabia, the objective of which is the expression of an opinion on the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim condensed financial statements for them to be in conformity with IAS 34.

Emphasis of matter

We draw attention to the fact that these interim condensed financial statements are prepared in accordance with IAS 34 and not in accordance with the Standard on Interim Financial Information issued by SOCPA.

for Ernst & Young

Ahmed I. Reda Certified Public Accountant

Licence No. 356

Jeddah, Kingdom of Saudi Arabia

17 October 2012 1 Dhul-Hijjah 1433 H for KPMG Al Fozan & Al Sadhan

Ebrahim Oboud Baeshen Certified Public Accountant

Licence No. 382



INTERIM STATEMENT OF FINANCIAL POSITION

As at 30 September 2012

| | | 30 September 2012 | 31 December 2011 |
|--------------------------------------|-------|----------------------|---------------------|
| | | SR'000 | SR '000 |
| | Notes | (Unaudited) | (Audited) |
| INSURANCE OPERATIONS' ASSETS | | | |
| Cash and cash equivalents | 4 | 857,664 | 551,914 |
| Murabaha deposits | | 80,437 | 58,000 |
| FVIS investments | 5 | 209,776 | 187,699 |
| Prepayments and other assets | | 30,199 | 30,069 |
| Premiums receivable - net | 6 | 388,168 | 339,830 |
| Deferred policy acquisition costs | | 22,958 | 21,097 |
| Total insurance operations' assets | | 1,589,202 | 1,188,609 |
| SHAREHOLDERS' ASSETS | | | |
| Cash and cash equivalents | 4 | 13,631 | 13,631 |
| FVIS investments | 5 | 371,155 | 373,534 |
| Other receivables | | 571 | 244 |
| Amount due from insurance operations | | 83,208 | - |
| Goodwill | 1 | 98,000 | 98,000 |
| Furniture, fittings and equipment | | 43,850 | 41,565 |
| Statutory deposit | | 40,000 | 40,000 |
| Total shareholders' assets | | 650,415 | 566,974 |
| TOTAL ASSETS | | 2,239,617 | 1,755,583 |
| | | | |

Chairman

Director and Chief Executive Officer

INTERIM STATEMENT OF FINANCIAL POSITION (continued) As at 30 September 2012

| | Notes | 30 September 2012 SR'000 (Unaudited) | 31 December 2011 SR'000 (Audited) |
|---|-------|---|--|
| INSURANCE OPERATIONS' LIABILITIES AND SURPLUS | | | |
| Insurance operations' liabilities | | | |
| Unearned premiums | | 989,503 | 722,739 |
| Outstanding claims | 7 | 422,133 | 381,265 |
| Reinsurance balance payable | | 166 | 702 |
| | | 1,411,802 | 1,104,706 |
| Accrued expenses and other liabilities | | 58,215 | 59,503 |
| Obligation under Long-Term Incentive Plan (LTIP) | | 7,178 | 4,846 |
| | | 1,477,195 | 1,169,055 |
| Amount due to shareholders' operations | | 83,208 | |
| Policyholders' share of surplus from insurance operations | | 28,799 | 19,554 |
| Total insurance operations' liabilities and surplus | | 1,589,202 | 1,188,609 |
| SHAREHOLDERS' LIABILITIES AND EQUITY | | | |
| Shareholders' liabilities | | | |
| Accrued expenses and other liabilities | | 25,768 | 21,352 |
| Accrued Zakat and income tax | 9 | 32,319 | 15,437 |
| Amount due to a related party in respect of goodwill | 3 | 3,355 | 3,355 |
| Amount due to related parties | | 2,882 | 4,400 |
| Total shareholders' liabilities | | 64,324 | 44,544 |
| Shareholders' equity | | | |
| Share capital | | 400,000 | 400,000 |
| Shares held under employees' share scheme | | (4,988) | (2,910) |
| Statutory reserve | | 32,143 | 32,143 |
| Retained earnings | | 158,936 | 93,197 |
| Total shareholders' equity | | 586,091 | 522,430 |
| Total shareholders' liabilities and equity | | 650,415 | 566,974 |
| TOTAL LIABILITIES, INSURANCE OPERATIONS' SURPLUS AND SHAREHOLDERS' EQUITY | | 2,239,617 | 1,755,583 |

Chairman

Director and Chief Executive Officer

Chief Financial Officer

The accompanying notes 1 to 11 form an integral part of these interim condensed financial statements.

INTERIM STATEMENT OF INSURANCE OPERATIONS AND ACCUMULATED SURPLUS (UNAUDITED)

For the three-month and nine-month periods ended 30 September 2012

| Neces | Three-month period ended 30 September | | 30 September 30 | | | onth period ended 30 September | |
|--|---------------------------------------|----------------------|------------------------|------------------------|--|-----------------------------------|--|
| Note REVENUE | 2012 SR'000 | 2011 SR '000 | 2012 SR'000 | 2011 SR '000 | | | |
| Gross written premiums Premiums ceded | 466,929 (587) | 413,916 (702) | 1,842,666 (1,733) | 1,686,389 (1,999) | | | |
| Net written premiums Net movement in net unearned premium | 466,342 66,806 | 413,214 87,377 | 1,840,933 (266,764) | 1,684,390 (258,519) | | | |
| Net earned premiums | 533,148 | 500,591 | 1,574,169 | 1,425,871 | | | |
| CLAIMS Gross claims paid Claims recovered | 376,574 (1,047) | 355,137 | 1,227,686 (2,228) | 1,087,732 (490) | | | |
| Net claims paid Net movement in outstanding claims 7 | 375,527 (5,048) | 355,137 1,520 | 1,225,458 40,868 | 1,087,242 39,938 | | | |
| Net claims incurred | 370,479 | 356,657 | 1,266,326 | 1,127,180 | | | |
| Net underwriting result | 162,669 | 143,934 | 307,843 | 298,691 | | | |
| Investment and commission income/(loss) | 3,666 | (1,581) | 8,670 | (96) | | | |
| OTHER INCOME | 94 | 100 | 307 | 506 | | | |
| EXPENSES Selling and marketing General and administration | (40,498) (38,022) | (35,465) (35,394) | | (171,915) (107,009) | | | |
| SURPLUS FROM INSURANCE OPERATIONS | 87,909 | 71,594 | 92,453 | 20,177 | | | |
| Shareholders' share of surplus from insurance operations | (79,118) | (69,576) | (83,208) | (18,159) | | | |
| Policyholders' share of surplus from insurance operations | 8,791 | 2,018 | 9,245 | 2,018 | | | |
| Policyholders' share of surplus from insurance operations at the beginning of the period | 20,008 | 14,064 | 19,554 | 14,064 | | | |
| Policyholders' share of accumulated surplus from insurance operations at the end of the period | 28,799 | 16,082 | 28,799 | 16,082 | | | |
| | | | | | | | |

Chairman

Director and Chief Executive Officer

INTERIM STATEMENT OF SHAREHOLDERS' OPERATIONS (UNAUDITED)

For the three-month and nine-month periods ended 30 September 2012

| | Three-month period ended 30 September | | | | | |
|---|---------------------------------------|-----------------|----------------|-----------------|--|--|
| | 2012 SR'000 | 2011 SR '000 | 2012 SR'000 | 2011 SR '000 | | |
| REVENUE Shareholders' share of surplus from insurance operations | 79,118 | 69,576 | 83,208 | 18,159 | | |
| EXPENSES General and administration | (1,390) | (728) | (3,357) | (1,955) | | |
| | 77,728 | 68,848 | 79,851 | 16,204 | | |
| Investment income/(loss) | 2,187 | (2,498) | 7,438 | (2,311) | | |
| NET INCOME FOR THE PERIOD | 79,915 | 66,350 | 87,289 | 13,893 | | |
| Weighted average number of ordinary shares outstanding (in thousands) | 39,788 | 39,853 | 39,862 | 39,869 | | |
| Basic and diluted income per share (in Saudi Arabian Riyals) | 2.01 | 1.66 | 2.19 | 0.35 | | |

Chairman

Director and Chief Executive Officer

INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

For the three-month and nine-month periods ended 30 September 2012

| | Three-month period ended 30 September | | | | Nine-month peri 30 Septen | | |
|---|--|-----------------|----------------|-----------------|------------------------------|--|--|
| | 2012 SR'000 | 2011 SR '000 | 2012 SR'000 | 2011 SR '000 | | | |
| NET INCOME FOR THE PERIOD | 79,915 | 66,350 | 87,289 | 13,893 | | | |
| OTHER COMPREHENSIVE INCOME/(EXPENSE) | | | | | | | |
| Zakat for the period (Note 9) | (4,872) | (1,893) | (16,130) | (5,677) | | | |
| Income tax for the period (Note 9) | (786) | (940) | (5,420) | (2,818) | | | |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD | 74,257 | 63,517 | 65,739 | 5,398 | | | |

Chairman

Director and Chief Executive Officer

INTERIM STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (UNAUDITED)

For the nine-month period ended 30 September 2012

| | Notes | Share capital SR'000 | Shares held under employees' share scheme SR'000 | Statutory reserve SR'000 | Retained earnings SR'000 | Total SR'000 |
|---|-------|----------------------------|---|--------------------------------|--------------------------------|-----------------|
| Balance at 31 December 2011 (Audited) | | 400,000 | (2,910) | 32,143 | 93,197 | 522,430 |
| Net income for the period | | - | - | | 87,289 | 87,289 |
| Zakat for the period | 9 | _ | _ | | (16,130) | (16,130) |
| Income tax for the period | 9 | - | - | - 1 | (5,420) | (5,420) |
| Partial disposal of shares held under LTIP | | - | 1,911 | | - | 1,911 |
| Purchase of additional shares held under LTIP | | - | (3,989) | | | (3,989) |
| Balance at 30 September 2012 (unaudited) | | 400,000 | (4,988) | 32,143 | 158,936 | 586,091 |
| | | Share capital SR'000 | Shares held under employees' share scheme SR'000 | Statutory reserve SR'000 | Retained earnings SR'000 | Total SR'000 |
| Balance at 31 December 2010 (Audited) | | 400,000 | (2,709) | 23,694 | 72,004 | 492,989 |
| Net income for the period | | - 14 | - 6 g (2 ° | - | 13,893 | 13,893 |
| Zakat for the period | 9 | - | | - | (5,677) | (5,677) |
| Income tax for the period | 9 | | | | (2,818) | (2,818) |
| Partial disposal of shares held under LTIP | | - | 1,200 | | | 1,200 |
| Purchase of additional shares held under LTIP | | - | (1,401) | | - | (1,401) |
| Balance at 30 September 2011 (unaudited) | | 400,000 | (2,910) | 23,694 | 77,402 | 498,186 |
| | | | A | | | |

Chairman

Director and Chief Executive Officer

INTERIM STATEMENT OF INSURANCE OPERATIONS' CASH FLOWS (UNAUDITED)

For the nine-month period ended 30 September 2012

| | | Nine-month period ended 30 September | |
|--|-------|---|-----------|
| | | 2012 | 2011 |
| | Notes | SR'000 | SR '000 |
| OPERATING ACTIVITIES | | | |
| Policyholders' share of surplus for the period | | 9,245 | 2,018 |
| Adjustment for: | | | |
| Depreciation | | 10,138 | 8,024 |
| Net movement in unearned premiums | | 266,764 | 258,519 |
| Allowance for doubtful premiums receivable | 6 | (14,636) | (59,936) |
| Deferred policy acquisition costs | | (1,861) | (3,856) |
| Unrealised (gain)/loss on investments | 5 | (3,806) | 2,100 |
| | | 265,844 | 206,869 |
| Changes in assets and liabilities: | | | |
| Premiums receivable | | (33,702) | (85,728) |
| Prepayments and other assets | | (130) | (5,721) |
| Outstanding claims | | 40,868 | 39,938 |
| Due to/(from) shareholders' operations | | 62,959 | (16,615) |
| Reinsurance balance payable | | (536) | (770) |
| Accrued expenses and other liabilities | | (1,288) | 3,675 |
| Obligation under LTIP | | 2,332 | 531 |
| Net cash from operating activities | | 336,347 | 142,179 |
| INVESTING ACTIVITIES | | | |
| Purchase of investments | 5 | (8,160) | (6,000) |
| Murabaha deposits | | (22,437) | (185,054) |
| Net cash used in investing activities | | (30,597) | (191,054) |
| Increase/(decrease) in cash and cash equivalents | | 305,750 | (48,875) |
| Cash and cash equivalents at the beginning of the period | | 551,914 | 346,908 |
| Cash and cash equivalents at the end of the period | | 857,664 | 298,033 |
| | | | ===== |

Chairman

Director and Chief Executive Officer

INTERIM STATEMENT OF SHAREHOLDERS' CASH FLOWS (UNAUDITED)

For the nine-month period ended 30 September 2012

| _ | Nine-month period ended 30 September | |
|------|--------------------------------------|---------------------------------------|
| | 2012 | 2011 |
| otes | SR'000 | SR '000 |
| | | |
| | 87,289 | 13,893 |
| | | |
| 5 | (7,732) | 2,449 |
| | 79,557 | 16,342 |
| | 4 416 | 5,625 |
| | | (110) |
| | | 16,615 |
| | (327) | (244) |
| | 19,169 | 38,228 |
| 9 | (4,668) | (4,041) |
| | 14,501 | 34,187 |
| | | |
| | (12,423) | (12,996) |
| | (3,989) | (1,401) |
| | 1,911 | 1,200 |
| | <u>-</u> | (20,990) |
| | (14,501) | (34,187) |
| | - | - |
| | 13,631 | 13,631 |
| | 13,631 | 13,631 |
| | 5 | 30 September 2012 SR'000 87,289 5 |

Chairman

Director and Chief Executive Officer

Chief Financial

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

At 30 September 2012

1 ORGANIZATION AND PRINCIPAL ACTIVITIES

Bupa Arabia For Cooperative Insurance Company (the "Company") is a Saudi Joint Stock Company incorporated in the Kingdom of Saudi Arabia as per the Ministry of Commerce and Industry's Resolution number 138/K dated 24 Rabi Thani 1429H (corresponding to 1 May 2008). The Commercial Registration number of the Company is 4030178881 dated 5 Jumad Awwal 1429H (corresponding to 11 May 2008). The Registered Office of the Company is situated at:

Al-Rawdah Street, Al-Khalediyah District, P.O. Box 23807, Jeddah 21436, Kingdom of Saudi Arabia.

The Company is licensed to conduct insurance business in the Kingdom of Saudi Arabia under cooperative principles in accordance with Royal Decree No. M/74 dated 29 Shabaan 1428 H (corresponding to 11 September 2007) pursuant to the Council of Ministers' Resolution No 279 dated 28 Shabaan 1428 H (corresponding to 10 September 2007). The Company is 73.75% owned by Saudi founding shareholders and the general public and 26.25% owned by non-Saudi founding shareholders. The Company was listed on the Saudi Stock Exchange (Tadawul) on 17 May 2008.

The objective of the Company is to transact cooperative insurance operations and related activities in the Kingdom of Saudi Arabia in accordance with its articles of association, and applicable regulations in the Kingdom of Saudi Arabia. The Company underwrites medical insurance only.

On 31 December 2008, the Company entered into an agreement with Bupa Middle East Limited E.C. (the "Seller") pursuant to which it acquired the Seller's insurance operations in the Kingdom of Saudi Arabia, effective from 1 January 2009. The acquisition transaction was approved by Saudi Arabian Monetary Agency ("SAMA") and resulted in goodwill of SR 98 Million.

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. BASIS OF PREPARATION

These interim condensed financial statements have been prepared in accordance with International Accounting Standard 34 – Interim Financial Reporting ("IAS 34").

These interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's audited financial statements for the year ended 31 December 2011.

As required by Saudi Arabian Insurance Regulations, the Company maintains separate books of account for Insurance Operations and Shareholders' Operations. The physical custody of all assets related to the Insurance Operations and Shareholders' Operations are held by the Company. Revenues and expenses clearly attributable to either activity are recorded in the respective books of account. The basis of allocation of expenses from joint operations is determined by the management and the Board of Directors.

In accordance with the by-laws of the Company, the surplus arising from the Insurance Operations is distributed as follows:

| Shareholders | 90% |
|---------------|------|
| Policyholders | 10% |
| | 100% |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2012

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

a. BASIS OF PREPARATION (continued)

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In accordance with Article 70 of the SAMA Implementing Regulations, the Company proposes to distribute, subject to approval of SAMA, its annual net policyholders' surplus directly to policyholders at a time, and according to criteria, as set by its Board of Directors, provided the customer contract is active and paid up to date at the time of settlement of the cooperative distribution amount.

The accounting policies adopted by the Company for the preparation of these interim condensed financial statements are in accordance with International Financial Reporting Standards ("IFRS") and are consistent with those used for the preparation of annual financial statements. The adoption of new and amended IFRS and International Financial Reporting Interpretations Committee Interpretations (IFRIC) by the Company as mentioned in note 2(b) did not have any impact on these interim condensed financial statements.

The preparation of interim condensed financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities, if any, at the date of the interim condensed financial statements and the reported amounts of revenues and expenses during the interim reported period. Although these estimates and judgements are based on management's best knowledge of current events and actions, actual results ultimately may differ from those estimates. In the opinion of the management, the interim condensed financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim periods presented.

The Company presents its interim statements of financial position broadly in order of liquidity. All financial assets and liabilities are expected to be recovered and settled respectively within twelve months after the interim reporting date.

The interim condensed financial statements are expressed in Saudi Arabian Riyals, being the functional currency of the Company and have been rounded off to the nearest thousand, unless otherwise specified. The Company's interim results may not be indicative of its annual results.

b. NEW IFRS, IFRIC AND AMENDMENTS THEREOF, ADOPTED BY THE COMPANY

The Company has adopted the following amendments and revisions to existing standards, which were issued by the International Accounting Standards Board (IASB):

| Stanaara/ Interpretation | Description |
|--------------------------------------|--|
| IAS 12 IFRS 7 IAS 34 IAS 24 | Amendments to Income taxes – Deferred taxes: Recovery of underlying assets Financial Instruments: Disclosures (Transfers of Financial Assets) Interim Financial Reporting (Additional Disclosures) Related Party Disclosures (Definition of Related Party) |
| | |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2012

2 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

c. NEW IFRS, IFRIC AND AMENDMENTS THEREOF, ISSUED BUT NOT YET EFFECTIVE

Standards issued but not yet effective up to the date of issuance of the Company financial statements are listed below. The listing is of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date. The Company intends to adopt these standards when they become effective.

| Standard/ | | |
|----------------|---|-------------------------------------|
| Interpretation | Description | Effective from periods beginning on |
| | | or after the following |
| | | date |
| IFRS 9 | Financial Instruments | 1 January 2015 |
| IFRS 10 | Consolidated financial statements | 1 January 2013 |
| IFRS 11 | Joint arrangements | 1 January 2013 |
| IFRS 12 | Disclosures of interests in other entities | 1 January 2013 |
| IFRS 13 | Fair value measurement | 1 January 2013 |
| IAS 1 | Amendments to IAS 1 Presentation of financial statements | 1 July 2012 |
| IAS 19 | Amendments to IAS 19 Employee benefits | 1 January 2013 |
| IAS 27 | Separate financial statements | 1 January 2013 |
| IAS 28 | Investments in associates and joint ventures | 1 January 2013 |
| IAS 32 | Financial Instruments: Presentation (offsetting financial assets and financial liabilities) | 1 January 2014 |

3 AMOUNT DUE TO A RELATED PARTY IN RESPECT OF GOODWILL

| Amount payable to the Seller (related party) in respect of goodwill: | 30 September 2012 | 31 December 2011 |
|--|-----------------------|-----------------------------|
| | (Unaudited) SR'000 | (Audited) SR'000 |
| Balance at the beginning of the period/year Compensation for outstanding goodwill (see note below) Paid during the period/year | 3,355 - - | 20,990 3,355 (20,990) |
| Balance at the end of the period/year | 3,355 | 3,355 |

In accordance with the agreement between the Seller and the Company, the Seller is entitled to additional compensation, not exceeding 5% per annum on the outstanding amounts payable to them. Accordingly, during the year ended 31 December 2011, a sum of SR 3,355 thousands payable to the Seller was accrued and charged to general and administration expenses in the statement of shareholders' operations. This amount, which was calculated at a lower percentage than that allowed in accordance with the agreement, will be paid after the receipt of the payment approval from SAMA.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2012

4 CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprised the following:

| | 30 September 2012 (Unaudited) SR'000 | 31 December 2011 (Audited) SR'000 |
|---|---|--|
| Insurance Operations Cash in bank Murabaha deposits | 191,146 666,518 | 194,556 357,358 |
| | 857,664 | 551,914 |
| Shareholders' Operations Cash in bank | 13,631 | 13,631 |

The Murabaha deposits are held with commercial banks. These Murabaha deposits are denominated in Saudi Arabian Riyals and have an original maturity not exceeding three months.

5 FVIS INVESTMENTS

The carrying amount of the investments, classified as fair value through statement of income (FVIS) was as follows:

| | 30 September | 31 December |
|---------------------------------|--------------|-------------|
| | 2012 | 2011 |
| | (Unaudited) | (Audited) |
| Units in open ended mutual fund | SR'000 | SR'000 |
| Insurance operations | 209,776 | 187,699 |
| Shareholders' operations | 371,155 | 373,534 |
| | 580,931 | 561,233 |

The above investments represent units of an open ended mutual fund, denominated in Saudi Arabian Riyals.

The movement in the investments during the nine-month period ended 30 September 2012 and year ended 31 December 2011 is as follows:

| | 30 September 2012 | 31 December 2011 |
|---|-----------------------|---------------------|
| Insurance operations | (Unaudited) SR'000 | (Audited) SR'000 |
| Balance at the beginning of the period/year | 187,699 | 257,178 |
| Purchased during the period/year | 8,160 | 6,000 |
| Transferred from/(to) shareholders' operations (see note below) | 10,111 | (74,834) |
| Unrealised gain/(loss) during the period/year | 3,806 | (645) |
| Balance at the end of the period/year | 209,776 | 187,699 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2012

5 FVIS INVESTMENTS (continued)

| | 30 September 2012 | 31 December 2011 |
|---|------------------------------|----------------------------|
| Shareholders' operations | (Unaudited) SR'000 | (Audited) SR'000 |
| Balance at the beginning of the period/year Transferred (to)/from insurance operations (see note below) Unrealised gain/(loss) during the period/year | 373,534 (10,111) 7,732 | 299,462 74,834 (762) |
| Balance at the end of the period/year | 371,155 | 373,534 |

Amount payable to/receivable from shareholders operations are settled, at each quarter end, by transfer of investments of equivalent amount representing fair value between the operations at the respective dates.

In addition to the above, as at 30 September 2012, an amount of SR 83,208 thousand representing shareholders' share of surplus from insurance operations was payable to the shareholders' operations by the insurance operations. This amount is expected to be settled at the year end.

6 PREMIUMS RECEIVABLE, NET

| 6 PREMIUMS RECEIVABLE, NET | | |
|--|--------------|--------------|
| | 30 September | 31 December |
| | 2012 | 2011 |
| | (Unaudited) | (Audited) |
| | SR'000 | SR'000 |
| Gross premiums receivable | 437,638 | 403,936 |
| Allowance for doubtful premiums receivable | (49,470) | (64,106) |
| Premiums receivable, net | 388,168 | 339,830 |
| The movements in the allowance for doubtful premiums receivable were as follows: | | |
| | 30 September | 31 December |
| | 2012 | 2011 |
| | (Unaudited) | (Audited) |
| | SR'000 | SR '000 |
| Balance at the beginning of the period/year | 64,106 | 30,164 |
| Provision made during the period/year | - | 33,942 |
| Reversal during the period/year | (14,636) | - |
| Balance at end of the period/year | 49,470 | 64,106 |
| | | |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2012

7 NET MOVEMENT IN OUTSTANDING CLAIMS

| | Three-month period ended 30 September | | Nine-month period ended 30 September | |
|---|--|-------------|---|-------------|
| | 2012 | 2011 | 2012 | 2011 |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| | SR '000 | SR '000 | SR'000 | SR '000 |
| Insurance Operations | | | | |
| Outstanding claims at the end of the period | 422,133 | 392,317 | 422,133 | 392,317 |
| Outstanding claims at the beginning of the period | (427,181) | (390,797) | (381,265) | (352,379) |
| Net movement in the outstanding claims | (5,048) | 1,520 | 40,868 | 39,938 |

As at 30 September 2012 and 2011, all the outstanding claims which are covered by XOL reinsurance are lower than the XOL limit and therefore no reinsurance recovery has been booked in these reserves in these interim condensed financial statements.

8 TRANSACTIONS WITH RELATED PARTIES

The following are the details of major related party transactions during the nine month period ended 30 September 2012 and the related balance at the period end:

| | | Amount of transaction | |
|--|--|-------------------------------|-------------------------------|
| Related party | Nature of transaction | Nine-month period ended 30 | Nine-month period ended 30 |
| | | September 2012 (Unaudited) | September 2012 (Unaudited) |
| | | SR'000 | SR'000 |
| Insurance Operations Shareholders | Premiums written | 31,742 | 24,772 |
| Shareholders | Claims paid | 11,080 | 9,101 |
| Shareholders | Medical cost payments to a provider (see note (a) below) | 84,372 | 59,256 |
| Bupa Middle East Holdings Two | | | |
| WLL (Related party) | Trade mark fee | 1,576 | 1,428 |
| Key management personnel | Short term benefits | 6,794 | 6,336 |
| | Long term benefits | 2,384 | 1,959 |
| Shareholders' Operations Bupa Middle East Limited E.C. | Payment in respect of goodwill | | |
| (Affiliate) | (note 3) | - | 20,990 |

a) The related party is a hospital provider where any of Bupa Arabia's entitled customers, and their qualified members, can use the facilities of the related party. The Company makes payments for all medical costs of all its contracts, to this provider related party, in accordance with the contractual terms of agreement with the provider related party on an arm's length basis. As at 30 September 2012, the estimated payable to the related party, for medical cost payments, amounted to SR 11.2 million (31 December 2011; SR 14.1 million).

Amount due to related parties is disclosed in the interim statement of financial position. Premiums receivable, net, includes premiums receivable from related parties amounting to SR 349 thousand (31 December 2011: SR 1,248 thousand).

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2012

9 ZAKAT AND INCOME TAX

The Zakat and income tax payable by the Company has been calculated based on the best estimate of the management.

Movements in the Zakat and income tax payable accrued during the nine month period ended 30 September 2012 and for the year ended 31 December 2011 are as follows:

| | Zakat payable (Unaudited) SR'000 | Income tax payable (Unaudited) SR'000 | Total 30 September 2012 (Unaudited) SR'000 | Total 31 December 2011 (Audited) SR'000 |
|---|---|--|--|---|
| At the beginning of the period/year Provided during the period/year Payments during the period/year | 14,088 16,130 (1,481) | 1,349 5,420 (3,187) | 15,437 21,550 (4,668) | 7,905 12,602 (5,070) |
| Balance at end of the period/year | 28,737 | 3,582 | 32,319 | 15,437 |

Status of assessments

The Company has submitted Zakat and tax returns for the period ended 31 December 2008 and for years ended 31 December 2009 to 2011.

The Department of Zakat and Income Tax ("DZIT") raised assessment with an additional tax, withholding tax and Zakat liability of SR 10.1 million for the period ended 31 December 2008 and for the years ended 31 December 2009 and 2010. The Company filed an appeal against the assessment. Subsequent to appeal, the DZIT raised revised assessment and reduced the tax, withholding tax and Zakat liability to SR 8.8 million. The DZIT also stated that 1% delay fine will be imposed on additional tax and withholding tax liability. The Company intends to file an appeal with DZIT against the revised assessment.

10 SEASONALITY AND SEGMENT INFORMATION

a) SEASONALITY

Due to the seasonality of the operations, higher revenues and operating profits are expected in the second half of the year when compared to the first half of the year.

b) **SEGMENT INFORMATION**

The Company only issues short-term insurance contracts for providing health care services ('medical insurance'). All the insurance operations of the Company are carried out in the Kingdom of Saudi Arabia. For management purposes, the operations are monitored in two customer categories, based on the number of members covered. Major customers represent large corporates, and all others are considered as non-major.

Operating segments do not include shareholders' operations of the Company.

Segment results do not include other income, selling and marketing expenses and general and administration expenses.

Segment assets do not include cash and cash equivalents, FVIS investments and prepayments and other assets.

Segment liabilities do not include, reinsurance balance payable, accruals and other liabilities, obligation under LTIP and policyholders' share of surplus from insurance operations.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2012

10 SEASONALITY AND SEGMENT INFORMATION (continued)

b) SEGMENT INFORMATION (continued)

Consistent with the Company's internal reporting process, operating segments have been approved by the management in respect of the Company's activities, assets and liabilities as stated below:

| | For the three-month period ended 30 September 2012 | | |
|---|--|-------------------------------------|--------------------------------|
| | Major SR'000 | Non-major <i>SR'000</i> | Total <i>SR'000</i> |
| Gross written premiums Premium ceded | 256,613 (322) | 210,316 (265) | 466,929 (587) |
| Net written premiums Net movement in net unearned premiums | 256,291 32,672 | 210,051 34,134 | 466,342 66,806 |
| Net earned premiums | 288,963 | 244,185 | 533,148 |
| Net claims paid Net movement in outstanding claims | 187,506 (2,521) | 188,021 (2,527) | 375,527 (5,048) |
| Net claims incurred | 184,985 | 185,494 | 370,479 |
| Net underwriting result Unallocated income Unallocated expenses | 103,978 | 58,691 | 162,669 3,760 (78,520) |
| Surplus from insurance operations | | | 87,909 |
| | | e-month period end eptember 2011 | led |
| | Major SR'000 | Non-major SR'000 | Total SR'000 |
| Gross written premiums Premium ceded | 248,720 (397) | 165,196 (305) | 413,916 (702) |
| Net written premiums Movement in net unearned premiums | 248,323 5,607 | 164,891 81,770 | 413,214 87,377 |
| Net earned premiums | 253,930 | 246,661 | 500,591 |
| Net claims paid Net movement in outstanding claims | 191,289 819 | 163,848 701 | 355,137 1,520 |
| Net claims incurred | 192,108 | 164,549 | 356,657 |
| Net underwriting result Unallocated loss Unallocated expenses | 61,822 | 82,112 | 143,934 (1,481) (70,859) |
| Surplus from insurance operations | | | 71,594 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2012

10 SEASONALITY AND SEGMENT INFORMATION (continued)

b) SEGMENT INFORMATION (continued)

| | For the Nine-month period ended 30 September 2012 | | |
|---|--|------------------------------------|-------------------------------|
| | Major <i>SR'000</i> | Non-major SR'000 | Total <i>SR'000</i> |
| Gross written premiums Premium ceded | 901,826 (854) | 940,840 (879) | 1,842,666 (1,733) |
| Net written premiums Net movement in net unearned premiums | 900,972 (126,585) | 939,961 (140,179) | 1,840,933 (266,764) |
| Net earned premiums | 774,387 | 799,782 | 1,574,169 |
| Net claims paid Net movement in outstanding claims | 626,008 21,578 | 599,450 19,290 | 1,225,458 40,868 |
| Net claims incurred | 647,586 | 618,740 | 1,266,326 |
| Net underwriting result Unallocated income Unallocated expenses | 126,801 | 181,042 | 307,843 8,977 (224,367) |
| Surplus from insurance operations | | | 92,453 |
| | | e-month period en optember 2011 | oded |
| | Major SR'000 | Non-major SR'000 | Total SR'000 |
| Gross written premiums Premium ceded | 863,213 (1,023) | 823,176 (976) | 1,686,389 (1,999) |
| Net written premiums Net movement in net unearned premiums | 862,190 (125,257) | 822,200 (133,262) | 1,684,390 (258,519) |
| Net earned premiums | 736,933 | 688,938 | 1,425,871 |
| Net claims paid Net movement in outstanding claims | 597,866 22,138 | 489,376 17,800 | 1,087,242 39,938 |
| Net claims incurred | 620,004 | 507,176 | 1,127,180 |
| Net underwriting result Unallocated income Unallocated expenses | 116,929 | 181,762 | 298,691 410 (278,924) |
| Surplus from insurance operations | | | 20,177 |
| | | | |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) At 30 September 2012

10 SEASONALITY AND SEGMENT INFORMATION (continued)

b) SEGMENT INFORMATION (continued)

| | As at 30 September 2012 | | |
|---|-------------------------|----------------------------|-----------------|
| | Major SR'000 | Non-major <i>SR'000</i> | Total SR'000 |
| Insurance operations' assets | | | |
| Premiums receivable – net | 246,737 | 141,431 | 388,168 |
| Deferred policy acquisition costs | 11,236 | 11,722 | 22,958 |
| Unallocated assets | - | - | 1,178,076 |
| Total | | | 1,589,202 |
| Insurance operations' liabilities and surplus | | | |
| Unearned premiums | 486,770 | 502,733 | 989,503 |
| Outstanding claims | 215,636 | 206,497 | 422,133 |
| Unallocated liabilities and surplus | - | - | 177,566 |
| Total | | | 1,589,202 |
| | As at 31 December 2011 | | |
| · | Major | Non-major | Total |
| | $S\overline{R'000}$ | SR'000 | SR '000 |
| Insurance operations' assets | | | |
| Premiums receivable - net | 181,951 | 157,879 | 339,830 |
| Deferred policy acquisition costs | 10,348 | 10,749 | 21,097 |
| Unallocated assets | - | - | 827,682 |
| Total | | | 1,188,609 |
| Insurance operations' liabilities and surplus | | | |
| Unearned premiums | 368,233 | 354,506 | 722,739 |
| Outstanding claims | 207,561 | 173,704 | 381,265 |
| Unallocated liabilities and surplus | - | - | 84,605 |
| Total | | | 1,188,609 |

11 BOARD OF DIRECTORS' APPROVAL

These financial statements have been approved by the Board of Directors on 17 October 2012.